

28th Annual General Meeting

21st July, 2009



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2008-09: The Year Gone by



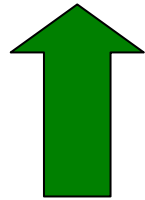
- Beginning of a promise and ending in an economic crisis
- Investment led consumption growth in first half due to
 - Commodities touching an all time high
 - Oil at \$ 140+ a barrel – leading to fuel shift
- Subdued business growth in second half due to
 - Sharp fall followed by volatility in fuel, raw materials, currency
 - Unavailability of quality credit for new projects
 - Decreased domestic consumption

Thermax Performance in 2008-09



Total Income

3303 Cr.

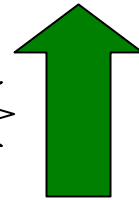


3246 Cr.

1.7%

Profit After Tax

287 Cr.

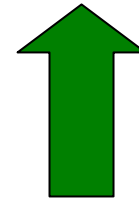


281 Cr.

2.1%

Net Forex Flows

277 Cr.



-37 Cr.

Thermax Group

Total Income down marginally from Rs.3525 Cr. to Rs. 3501 Cr.

Profit after Tax down marginally from Rs. 291 Cr. to Rs. 289 Cr.

250% Dividend declared

Highlights of 2008-09



- Energy business income declined by 4%
- Environment business income increased by 28%
- Exports including deemed exports increased by 34%
- Selective participation in municipal corporation & public sector projects
- Impetus to service business through operation and maintenance, efficiency improvements and life extensions
- For the fourth year running, Thermax featured in Forbes “Asia’s 200 Best Under a Billion” companies

Highlights of 2008-09

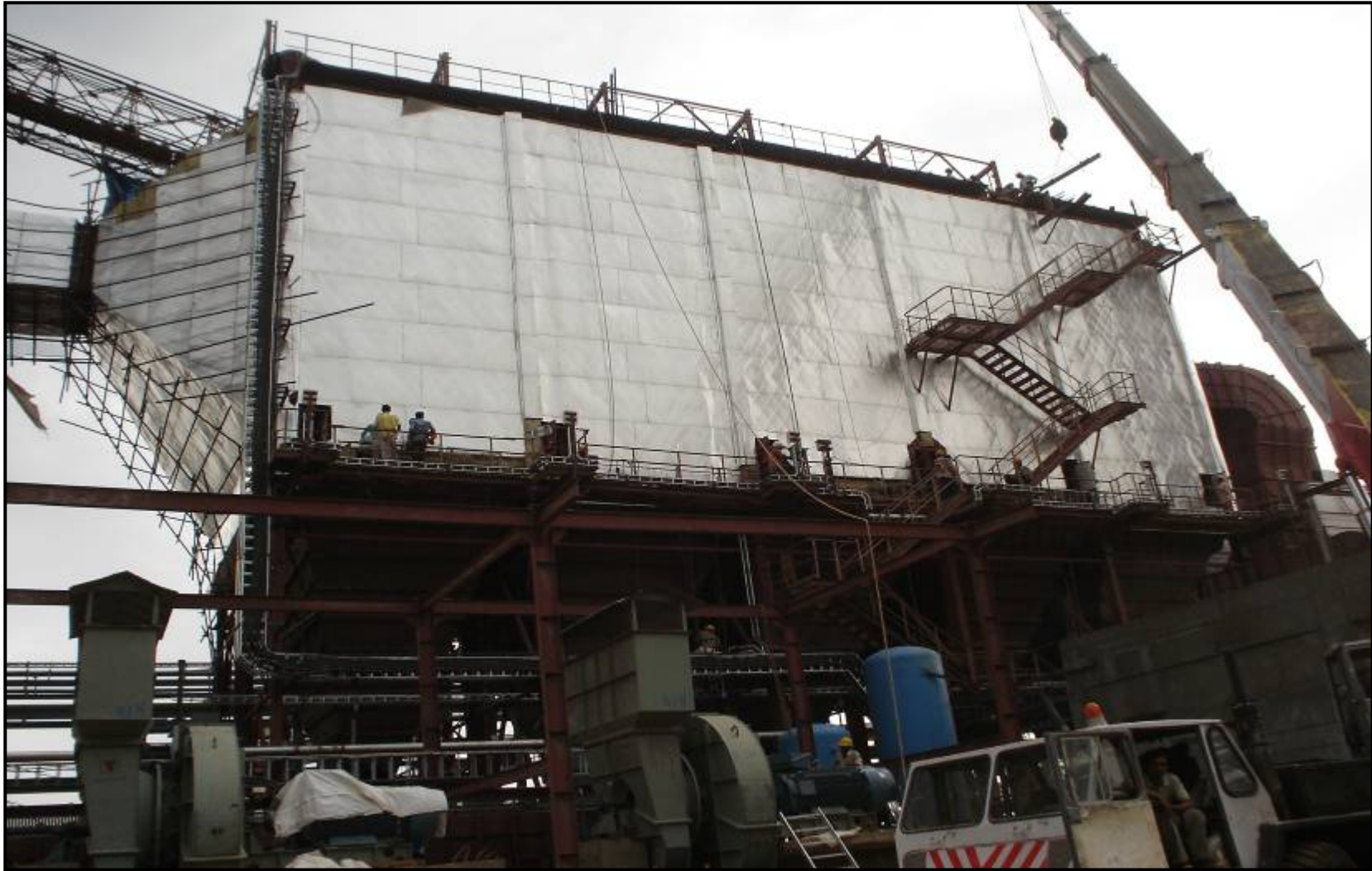


Tuesday, July 21, 2009

12.5 MW, BIOMASS FUEL FIRED CPP - BATAAN 2020 INC., PHILIPPINES

1st Overseas EPC project executed in Philippines

Highlights of 2008-09



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First ESP designed based on technology of Balcke-Dürr

Highlights of 2008-09



**Testing facility of a 3300 TR absorption chiller at
Thermax's Chinchwad Plant**

Chiller Manufacturing Facility, China

- State-of-the-art facility fully functional – present capacity: 100 chillers
- Commercial production started in September, 2008
- Absorption chiller sales initiated in China and overseas markets
- A challenging year for the subsidiary; efforts underway to ramp up sales and operations

Boiler & Heater Manufacturing Facility, Savli, Vadodara

- Commissioning of the panel and drum shop facilities completed
- Plant geared up to manufacture utility range of boilers

CAPEX Investment Status – B&H Mundra Facility



Thermax's largest single weight boiler of 585 tons ready for shipment

Greening the Environment



Greenery at Thermax- Chinchwad Factory Premises



Spent-wash fired boiler at a distillery



Thermax Solar Dish installation at a hotel in Jaipur, India

Waste Heat to Energy



Thermax Absorption Heat Pump at Thisted, Denmark

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Status of Technology Partnerships of 2007-08



Babcock and Wilcox (B&W), USA – for Boilers

- Tie up for sub-critical utility boiler technology has resulted in the first order
- Technology adoption completed and absorption of manufacturing technology in progress, will be completed in 3 years

Georgia Pacific Chemicals, USA – for Chemicals

- Setup of manufacturing unit for production of paper chemicals completed
- Current offering in domestic markets with expansion plans into overseas markets

Balcke-Dürr, USA – for Air Pollution Control Equipment

- Technology absorption completed, first unit with new technology manufactured
- Tie up helping in addressing new applications for ferrous, non-ferrous industries and utility segment up to 300 MW

Partnerships in Water and Waste Solutions

- Marketing agreements with GE Water, USA, for Membrane Bio Reactor technology in Sewage Treatment & for Reverse Osmosis membranes in the Indian market
- Technology licensing agreement with Wehrle, a German company to support customers in cleaning up 'difficult to treat effluents'

Path Forward - Focus

Operational Excellence

- Project 'Everlean'

Innovation

- Impetus to research and developmental efforts

Selective Internationalization

- Our investment in China
- Continued focus in Middle East and South East Asian markets

Organizational Development

- Thermax Leadership Development
- Thermax Graduate Program



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The strengthened team of R&D with capabilities for direct and coordinated research



**First batch of 22 students of the newly introduced
'Thermax Graduate Program'**

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GIVING BACK TO SOCIETY



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Thermax Social Initiative Foundation enters third year of operation

- 1. TSIF + PMC + Akanksha → runs and manages 2 municipal schools**
- 2. Enabling other companies to participate in 2 more municipal schools under the Akanksha consortium**
- 3. Support to Teach for India – a new program in the ‘education’ space**
- 4. Payroll giving program with ‘Give India’**



Teach For India



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Corporate Social Responsibility




Corporate Social Responsibility – Employee Involvement

Thermax Payroll giving programme through ‘Give India’





CHANGING A LIFE COSTS
AS LITTLE AS
ONE CAPPUCHINO.



Over 12,000 employees have signed up to contribute Rs 100, 200 or above every month, to educate a child, or help a disabled person walk.

Email payroll@giveindia.org to be part of Thermax's Payroll Giving programme. Help change a life without feeling the pinch....



CHANGING A LIFE
COSTS AS LITTLE AS
A MOVIE TICKET.



Yes, with just Rs 100/- and above every month, you can sponsor a child's education for a year through Deepalaya, one of 116 GiveIndia-listed NGO's.

Email payroll@giveindia.org to be part of Thermax's Payroll Giving Program. Help change a life without feeling the pinch.



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THANK YOU