Energy and Environment Solutions for Sustainable Growth

Conserving Resources. Preserving the Future.
Sustainable solutions in energy and the environment

In an integrated global market, how can business be managed competitively and sustainably? How can energy costs be optimised to maximise profits, and at the same time minimise the impact of business operations on the environment?

Everywhere, enterprises face this challenge of delivering high quality products and services while ensuring margins and, as a corporate citizen, contributing to the efforts of protecting the air we breathe and the water we drink.

Thermax’s energy efficient and eco-friendly technologies offer reliable business-to-business partnerships to respond to this critical challenge. They provide the competitive edge to your enterprise to make its mark with superior offerings and community goodwill.
We heat, cool, power and we clean

Welcome to Thermax - an engineering company providing sustainable solutions in energy and environment. The company’s vision for the future is firmly anchored in the belief that to stay competitive, companies need to adopt sustainable development practices.

The systems, products and services developed by Thermax help industry achieve better resource productivity and improve bottom lines, while maintaining a cleaner environment. Even as we convert costs to profits, we help to protect the environment in our own limited ways. A win-win for industry and the society at large.

Thermax’s business portfolio includes products for heating, cooling, water and waste management, and specialty chemicals. The company also designs, builds and commissions large boilers for steam and power generation, turnkey power plants, industrial and municipal wastewater treatment plants, waste heat recovery systems and air pollution control projects.

More power for developmental initiatives

An established player in captive power plants, Thermax also builds utility power plants. It is one of the few Indian companies that has sourced supercritical technology to build boilers for mega power plants. Thermax also harnesses solar energy to support its clients in their heating, cooling and power generation requirements.

Harnessing wealth from waste

Through its water and waste management solutions, the company supports industries and civic bodies to reduce pollution, recycle resources and to generate revenue from waste. Also on offer are value added services for retrofits and rebuilds, design and implementation of optimal energy use in processes, and for managing utilities.

Through its business of energy rental services, Thermax helps industry to receive uninterrupted supply of heat, steam and chilled water and pay for them at per unit cost without having to own and operate equipment at their premises.

The Thermax presence

Thermax’s solutions reach clients in 88 countries across Asia Pacific, Africa, Middle East, Europe, CIS countries, USA and South America. Its business operations are supported by 27 international offices, sales and service teams, a network of Thermax Channel Associates, a robust and innovative R&D setup, and 14 world class facilities – ten of which are in India, one each in Denmark, Germany, Indonesia and Poland – that manufacture to stringent international codes.

The Thermax Group

Domestic Subsidiaries

First Energy Pvt. Ltd.
Thermax Babcock & Wilcox Energy Solutions Pvt. Ltd.
Thermax Engineering Construction Company Ltd.
Thermax Instrumentation Ltd.

Overseas Subsidiaries

Boilerworks A/S, Denmark
Boilerworks Properties ApS, Denmark
Danstoker A/S, Denmark
Danstoker Poland Spółka Z Ograniczoną Odpowiedzialnością
Ejendomsanpartsselskabet Industrievæl Nord 13, Denmark
PT Thermax International, Indonesia
Rifox-Hans Richter GmbH Spezialarmaturen, Germany
Thermax (Zhejiang) Cooling & Heating Engineering Co. Ltd., China
Thermax Denmark ApS
Thermax do Brasil-Energia e Equipamentos Ltda, Brazil
Thermax Energy & Environment Lanka (Private) Limited, Sri Lanka
Thermax Energy & Environment Philippines Corporation
Thermax Engineering Construction FZE, Nigeria
Thermax Engineering Singapore Pte Ltd.
Thermax Europe Limited, UK
Thermax Inc., USA
Thermax International Ltd., Mauritius
Thermax International Tanzania Ltd.
Thermax Netherlands B.V.
Thermax Nigeria Limited
Thermax SDN. BHD., Malaysia
Thermax Senegal S.A.R.L
Thermax (Thailand) Ltd.
Offerings

For reliable support

Power  Heating  Cooling  Water Treatment  Chemical

Utilities

Raw Material  Desired Product

Waste

Air Pollution Control  Wastewater Treatment  Hazardous Waste Treatment  Waste to Energy Generation
World over, Thermax installations provide innovative support to industrial and commercial establishments. Some of the solutions that Thermax provide in the critical areas of energy and environment include:

- **Trigeneration** – steam, power and chilling - from waste and unconventional fuels
- **Turnkey power plants** on a wide variety of fuels
- **Product and metal recovery** from processes
- **Water recycle and effluent treatment**
- **Productivity boosting specialty chemicals**
- **Specialised services** – energy rentals, O&M of water and power installations, steam engineering

Installations

Energy efficient and eco-friendly
Large Boilers and Fired Heaters

Thermax Babcock and Wilcox Energy Solutions (TBWES), a wholly-owned subsidiary of Thermax, provides steam generation solutions for process and power needs. On offer are a range of options covering combustion of various solid, liquid and gaseous fuels, heat recovery from gas turbine/ engine exhaust, waste heat recovery and fired heaters for various industrial processes and applications. For power utilities, the company offers pulverised coal-fired boilers based on subcritical and supercritical parameters.

TBWES serves industrial segments spanning steel, refineries, petrochemicals, power, cement, sugar, fertilisers, paper, chemicals, non-ferrous metals and textiles across the globe. It has developed in house expertise and self-reliance in manufacturing these boilers. The company has a technology license agreement with Babcock & Wilcox, USA, for a selected range of boilers.
Thermax's largest export order for an African refinery

Thermax supplied 15 packages of modularised boilers comprising four utility boilers, eight heat recovery steam generators, two flue gas steam generators and a hot oil heater for the largest refinery in Africa – the first such largest shipment of boilers from India.

Apart from setting a record in manufacturing the largest packaged plug-and-play boilers in India so far, Thermax also achieved a benchmark in the concept of modularisation.

The first package was installed in a record time of 21 hours which proves Thermax's capability in offering modularised solutions to help customers optimise their productivity with minimal integration time, ensuring safety and peace of mind.

Customer benefits
- Experienced in designing plug-and-play modules that can integrate seamlessly into a process plant, thus saving cost
- Improved quality and speed of delivery with minimum risks at the site
- Robust infrastructure and competent team

Steam for process and power needs of industry

<table>
<thead>
<tr>
<th>Technology Options</th>
<th>Range/ Fuel</th>
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</thead>
<tbody>
<tr>
<td><strong>Solid fuel, agro waste, biomass fired boiler</strong></td>
<td>Ranging in capacities up to 1000 TPH, 200 Kg/cm²(g), 560°C</td>
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<tr>
<td>Circulating fluidized bed combustion (CFBC) (B&amp;W Licensed)</td>
<td>Coal, lignite, pet coke, sludge, oil, pitches, biomass, washery rejects, char, agro wastes, flyash, roasted chaffs, DOD, paper sludge, spent coffee grounds, bagasse, wood chips, rice husk, etc.</td>
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<tr>
<td>Atmospheric fluidized bed combustion (AFBC) (B&amp;W Licensed)</td>
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<tr>
<td>Traveling grate/ Dumping grate/ Pinhole grate/Vibrating grate</td>
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<tr>
<th>Waste to Energy Solutions</th>
<th>Ranging in capacities up to 500 TPH, 120 Kg/cm²(g), 560°C</th>
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<tbody>
<tr>
<td>Spentwash/Vinesse fired boiler</td>
<td>Agro-wastes, spent-wash, sludge, Municipal Solid Waste (MSW), Refuse Derived Fuel (RDF), Non-Recyclable Solid Waste (NRSW)</td>
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<tr>
<td>Waste to energy boiler</td>
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<tr>
<td>Carbon burnout unit</td>
<td>Custom built unit to reduce carbon in flyash</td>
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<tr>
<td>BFG/Lean gas fired boiler</td>
<td>Blast furnace gas, coke oven gas, corex gas, LD gas &amp; other lean gases</td>
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<tr>
<td>Waste gas fired boiler(CO/H₂)</td>
<td>Waste gas/ tail gas from processes like carbon black, ferro alloys &amp; caustic soda plants</td>
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<tr>
<th>Technology Options</th>
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<tr>
<td><strong>Oil &amp; Gas fired boiler</strong></td>
<td>Ranging in capacities up to 500 TPH, 160 Kg/cm²(g), 560°C</td>
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<tr>
<td>FM/HCFM/FFM/PFI (B&amp;W Licensed)</td>
<td>All liquid &amp; gaseous fuels like natural gas, purge gas, heavy fuel oil, residue oil, HSD, naphtha, hydrogen gas, biogas, waste gas, tar, refinery gas, #2 oil, #6 oil, etc.</td>
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<tr>
<td>D-type packaged/ Site erected boilers</td>
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<tr>
<td>Single drum radiant boiler</td>
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<tr>
<td>Heat recovery steam generator (B&amp;W Licensed)</td>
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<tr>
<th>Waste heat recovery boiler</th>
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<tr>
<td>Used in sponge iron, coke oven, refinery &amp; petrochemical, cement, chemical, glass, coke calcinations &amp; gasification.</td>
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<tr>
<td>Sulphur recovery - WHRB downstream of reaction furnace &amp; tail gas incinerator</td>
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<tr>
<td>Exhaust gas boiler up to 50 MW. Engines fired on light oil, heavy oil &amp; gas.</td>
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<tr>
<td>Process gas boiler for hydrogen &amp; ammonia plants</td>
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<tr>
<td>Waste heat recovery units (WHRU)-Absorbed heat duty up to 100 MW</td>
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| Fired heater | Vertical, cylindrical or box type heaters up to 100 MM Kcal/hr capacity for refinery, petrochemical & special applications on oil, gas, heavy oil, refinery off gas, coal, etc. |
Packaged Heating Systems

As leaders in heating solutions over the last four decades, Thermax has been pioneering innovative solutions for a wide range of industrial and commercial heating applications. The company has scripted several innovations to support its clients. Fuel shift for example, allows businesses to switch to available low cost fuel - fossil (oil, gas, coal, lignite, etc.) or biomass (agriculture waste, process waste, etc.) Today, with over 35,000 installations across the world, Thermax helps small and medium firms to Fortune 500 companies to reduce energy costs.

On offer are packaged heating systems for process heating, incidental and cogeneration power requirements. Modular in construction, these are available in standard packaged configurations, custom designed for specific requirements and also offered as a turnkey solution with accessories and Balance of Plant.

In select markets, Thermax offers hybrid systems that integrate solar and thermal technologies, promoting green energy.
Heating systems in the Middle East

Thermax has installed heating systems at over 100 storage tanks for petroleum derivatives like bitumen, lube and heavy furnace oil. These products need to be heated for easy flow and reduced pumping costs. Heat is also required for product modifications for use in various applications.

VOPAK’s Horizon terminal uses Thermax heaters for its requirement of 8 million kcal of heat per hour. Shell, Sharjah Oil Refining, Fal Energy, Emirates Lube Oil Co. and British Petroleum are also among our esteemed clients.

Customer benefits

- High thermal efficiency heating solutions
- Innovative, compact and low installation costs
- Multi fuel fired heating solution for process and cogeneration
- Recovery of waste heat from engine, sponge iron plants
- Consultative application engineering to maximise energy utilisation and slash fuel cost
- Assured product quality through state of the art manufacturing facilities

Heating applications for wide ranging industries

- **Steam Boilers** up to 40 TPH capacity, up to 66 ata/ bar pressure and 485°C temperature. Fired on oil, gas, solid fuel (over 150 types of fossil and biomass)
- **Thermal Oil Heaters and Vapourisers** up to 25 Gcal/h capacity, up to 380°C temperature, for indirect heating with thermal oil in liquid and vapour phase as heating medium. Fired on oil, gas, solid fuel (fossil and biomass)
- **Hot Water Generators** up to 17 Gcal/h capacity and 200°C temperature, with fuel as oil, gas, solid fuel (fossil and biomass)
- **Hot Air Generators** of up to 3 Gcal/h capacity and 200°C temperature on coal and biomass. Combustor for fixed, traveling and reciprocating grates
- **Thermosyphon** of up to 6 Gcal/h capacity and 302°C temperature with water as heating medium and using oil, gas, coal and biomass
- **High pressure Boilers** for process industry, delivering 98% dry steam up to 4 TPH capacity, pressure up to 75 bar on oil and gas firing. Higher pressures available on demand in coil construction
- **Heat Recovery System** on gas/ oil engine, capacity up to 5 MW
- **Waste Heat Recovery Boilers** on sponge iron exhaust flue gasses
- **Energy Plants** providing combined steam, hot water, thermal oil through common source using biomass/ fossil fuels
- **Solar Thermal** heating that can be integrated with existing heating system for temperature up to 210°C, with hot water or steam as heating medium
Absorption Systems

Thermax’s wide range of absorption cooling and heating solutions have been designed to help industries achieve ‘profit from heat.’ These solutions are a result of Thermax’s continued commitment towards enhancing absorption technology. A variety of heat sources power the entire offering of the Absorption Cooling and Heating business. It helps industries minimise their operational expenses without causing harm to the environment by using water as the refrigerant.

Catering to industrial applications ranging from -40°C to 180°C, Thermax’s solutions stand proof of its efforts to meet customer needs in conjunction with efficiency enhancement. By harnessing waste heat from various applications, the company’s endeavour has improved productivity and operational excellence across multiple industries such as recovering ultra-low pressure vapour in fried snack industries, recovery-based solutions in CHPC (Combined Heating Power and Cooling), pioneering inlet air cooling in chemicals/fertiliser industry and so on. Absorption cooling and heating product offering encompasses a standardised product range to exclusively customised solutions that are ideal for various customers across the industrial spectrum.
Grid-independent chiller-heaters in Turkey

Thermax's two exhaust gas fired chiller-heaters of 700 TR installed at Elazig Hospital in Turkey utilise exhaust waste heat to cater to the hospital's processes as well as comfort cooling and heating requirements. With the commissioning of chillers, Elazig Hospital saves 3.7 million units of electricity and reduces carbon emissions by 3,450 tonnes annually. This initiative won Thermax the 'Low Carbon Hero' award constituted by the Sustainable Production and Consumption Association (SPCA) in Istanbul, Turkey.

Customer benefits
- Efficient and optimal use of heat energy from boilers/engines/turbines or processes
- Significant reduction in operational cost
- Grid Independence
- Zero ozone depletion potential
- Minimal carbon footprint

Eco-friendly cooling and heating solutions

### Steam Driven
- **Capacity**: 50 to 3500TR
- **Heat source**: Steam
- **Steam pressure**: 0 to 25 bar(g)
- **COP**: 0.8 to 1.8
- **Applications**: Comfort cooling/process cooling

### Exhaust Driven
- **Capacity**: 50 to 3500TR
- **Heat source**: Exhaust gases
- **Inlet temperature**: 2500C to 6000C
- **COP**: 1.5
- **Applications**: Waste heat recovery for comfort/process cooling

### Heat Pump (Type – 1 & 2)
- **Capacity**: 0.5 to 40 MW
- **Heat source**: Steam/hot water/exhaust gases/natural gas
- **COP**: 0.47-1.8
- **Output**: Hot water upto 1700C
- **Applications**: District heating/process heating/boiler feed water

### Hot Water Driven
- **Capacity**: 25 to 3500TR
- **Heat source**: Hot water/thermic fluid
- **Water temperature (Inlet)**: 750C to 2400C
- **COP**: 0.8 to 1.8
- **Applications**: Comfort cooling/process cooling

### Direct Fired
- **Capacity**: 50 to 3000TR
- **Heat Source**: Fuel such as CNG, LPG, HSD, propane, biogas, etc.
- **COP**: 1.5
- **Applications**: Comfort cooling/process cooling

### Ultra-Low Pressure Vapour Driven Chiller
- **Capacity**: 50 to 2000TR
- **Heat source**: Vapour from fryer/steamer
- **Pressure**: 0 bar(g) to 0.35 bar(g)
- **COP**: 0.75
- **Applications**: Process and comfort cooling

### High Efficiency Chiller-Heater
- **Cooling capacity**: 50 to 3000TR
- **Heating capacity**: 100 to 9250MW
- **Heat source**: Steam/hot water/thermic fluid/exhaust gas/natural gas/diesel

Simultaneous cooling and heating for HVAC and process cooling
Power

Turnkey Power Plants

The Power division of Thermax Limited is a leading EPC solutions provider, with over 125 power and co-generation projects, cumulating to 3,300 MW, contracted globally. With extensive experience in building and commissioning turnkey captive power plants as well as independent power plants, Thermax guarantees on-time delivery, high performance and least lifetime cost.

Thermax Power provides EPC solutions to a wide spectrum of industries. It has expertise in the area of combustion of over 100 different fuels and waste heat recovery solutions, especially for the cement and steel sectors. The company has a distinctive edge in designing, engineering and executing complete power plants with assured performance standards and fuel flexibility.

Besides its EPC capability, Thermax offers complete plant operation and maintenance services with guarantees on uptime.

With Thermax’s legacy in heat transfer technology, environmental engineering and in-house capability of manufacturing almost 35% of power plant equipment such as boilers and auxiliaries, air pollution control systems, water management systems, specialty chemicals and air cooled condensers; the company is best placed to execute projects on turnkey basis. It also offers in-house construction expertise through a subsidiary company.
Captive power from biomass in the Philippines

Bataan 20:20, near Manila, is the first South East Asian power facility built and commissioned by Thermax. The co-generation plant completed on EPC basis generates 12.5 MW of power and 30TPH of process steam. It runs on biomass (rice husk) with the option of also using coal as fuel. With the boiler, Thermax also supplied the air pollution control system, the water and wastewater treatment plants and complete balance of plant.

The captive power plant, which won the Asian Power Award, is one of the several installations that showcases Thermax’s versatility with diverse fuels including biomass.

Power for captive and utility requirements

**Turnkey power plants with single unit size up to 300 MW**
- Based on a variety of fuels like Natural Gas/coal/ lignite/ petroleum coke/ washery rejects/ biomass
- Guaranteed availability and plant performance
- O&M services

**Complete BOP for power plants up to 1200 MW**
- Mechanical installation and civil works for large capacity utility power plants

**Extensive experience in providing turnkey solutions for gas fired power plants**
- Engineering combined cycle power plants of 150 MW capacity
- Setting up bottoming cycle plants to convert open cycle to combined cycle operations
- Setting up gas based tri-generation/ co-generation power plants for large petro-chemical complexes and textile industries, among others
- Supplying HRSG downstream of upto Frame 9FA and equivalent machines, and associated auxiliaries

**Waste heat recovery based power in cement and iron and steel industries**
- 4 /5 /6 stage pre-heater design for generation of power from waste heat in cement manufacturing process. The first cement waste heat plant in India at JK Cement Nimbahera of 13.2 MW is operational since May, 2007
- Multiple power plants generating power from the waste heat of sponge iron kilns
- Blast furnace (BFG)/ Corex gas/ coke oven gas fired power plants

**Integrated sustainable solutions for green power**
- Possible equity participation and arrangement of finance. Ensures growth of client organisations through reduced fixed cost of operations and de-risking of business from price fluctuations and fuel availability
- Optimum configuration for power plants based on renewable energy – biomass, industrial waste, heat and solar energy

**Customer benefits**
- Single point responsibility for time, cost and quality
- Effective solutions for co-generation and power generation
- Least lifetime cost option for decentralised power and co-generation solutions
Air Pollution Control

Systems for Environment Protection

Thermax set up its air pollution control business (Enviro division) with the conviction that pollutants are inevitable but pollution is not. Today, Thermax Enviro is a key player in abating gaseous and particulate emission. The company offers broad based, single source expertise and flange-to-flange solutions in all areas of environment protection – from products and systems for air pollution control to retrofit and rebuild services.

Extensive work with diverse industry sectors and tie-ups with technology majors enable Thermax to take up turnkey projects from concept to commissioning. Industries are aided by clean technologies that recover pollutants, thus reducing their hazardous impact on the environment and, in many cases, enabling resource recovery from processes.

The division’s operations are supported by well-trained field engineering personnel. It has a full-fledged in-house R&D set up including testing, equipments, prototypes, pilot plants and shop floor plant installation to validate product performance.
Controlling emissions for the Malaysian palm oil industry

Several palm oil mill owners and refineries spread across Malaysia have trusted Thermax’s air pollution control systems for their pollution abatement drive. To date, Thermax has supplied more than 32 Electrostatic Precipitators (ESPs) to the palm oil industry in the region, helping customers meet stringent emission norms as per environmental regulations.

Given that these industries are located in the middle of palm plantation, Thermax’s efficient ESPs ensure minimum pressure drop and low maintenance, thus preserving the environment. Besides, our equipment support the customers in balancing the capex vs opex without disturbing the existing plant operations.

Clearing the air for better returns

Thermax products and turnkey solutions are helping to improve the quality of air in power generation, cement, steel, sugar, refinery & petrochemicals, paper, chemical, food, textiles, and fertiliser industries. Worldwide, it has an installation base of over 12,000 bag filters, 1,500 electrostatic precipitators, 150 scrubbers and 160 turnkey projects, handling over 100 types of dust.

Customer benefits

- A wide range of particulate or gaseous emission abatement systems
- Experienced application engineering base
- Cost effective solutions
- Support from concept to commissioning phases

Credentials

- Handle gases in the range of 1,000 m³/hr to 35,00,000 m³/hr
- Performance guarantee for outlet emission <5mg/m³
- Special focus on retrofit and revamp jobs.

Products

- Electrostatic precipitators – dry and wet
- Bagfilters – pulse jet bagfilters and reverse air bag houses
- Particulate scrubbers – cyclonic, venturi type, impingement plate
- Gaseous scrubbers – packed bed, spray/tray towers
- Combofilter
- Thermax modular gas cooler

Systems

- Dedusting and fume extraction systems
- Flue gas desulphurisation (FGD) systems
- Gas cleaning plants for metallurgical applications
- Coal and pet coke preparation plants
- Coal injection and cast house de-dusting
- Systems for blast furnaces/ smelters
- Pushing emission control systems for coke ovens
Chemicals

Specialty Chemicals

Thermax’s specialty chemicals enable customers across a spectrum of industries to improve efficiency and performance, conserve energy and preserve the environment.

As one of Asia’s leading manufacturers and exporter of ion exchange resins and a pioneer in chemicals for fuel and water treatment, Thermax also supplies pulp and paper chemicals, oil field chemicals and construction chemicals. Backed by technological expertise and capabilities honed over more than four decades, the chemical business supports the spectrum of Thermax’s energy and environment businesses.


Backed by a strong distribution network, Thermax Chemical division serves its customers in US, Europe, South East Asia and SAARC, the Middle East and the Far East.
**Customer benefits**

- Consistent quality
- Customised and cost effective solutions
- Products developed with technical expertise and industrial application knowledge
- Prevention of plant shutdown and reduction in production losses

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**Ion exchange resins for a global petrochemical complex**

Thermax has developed a range of specialty ion exchange resins for deionisation of Mono ethylene Glycol (MEG) cycle water in association with a leading process licensor. During MEG production, large amount of cycle water containing various types of ionic and organic impurities gets generated. Tulson resin based treatment resulted in increased throughput of system as well as recycle and eventual saving of considerable amount of process water. These specially developed resins are successfully established at various customer locations in India, Middle East, South East Asia and Latin America.

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**Chemicals for boosting performance**

**Ion Exchange Resins**

Tulsion brand of ion exchange resins with product basket of more than 400 products, offers solutions in applications ranging from water and waste water treatment to highly specialised applications in the food, biotech, metal recovery, high purity water, heavy metal removal, catalysts and chemical processing and the nuclear industry segments.

**Water and Fuel Treatment Chemicals**

Thermax’s comprehensive fuel and water treatment products and services encompass polyelectrolytes, and chemicals to treat reverse osmosis membrane, boiler water and cooling water. It also offers sugar process chemicals, fireside and fuel additives and innovative monitoring techniques for industrial and infrastructure segment.

**Oil Field Chemicals**

Pour point depressants, primary recovery chemicals—demulsifiers, de-oilers, on line gas line corrosion and scale inhibitors, secondary/ water injection chemicals – coagulants, flocculants, biocides, scale and corrosion inhibitors are the speciality upstream oil field chemicals for smooth crude oil production and transportation.

**Construction Chemicals**

Thermax provides an array of chemicals including concrete admixtures, grouts and anchors, surface treatments, protective coatings, repair and rehabilitation, industrial flooring, water proofing, sealants, adhesives, and cement grinding aids.
Water and Waste Solutions

Turnkey Installations and Standard Products

Thermax provides end-to-end solutions in water treatment, wastewater treatment, effluent recycle and zero liquid discharge solutions to global customers, consultants and OEMs. Its innovative solutions benefit industry, commercial, defence and hospitality establishments; municipal corporations, and the urban sector. The company’s Water and Waste Solutions (WWS) business helps customers with turnkey solutions for large capacities and in the standardised product range.

WWS provides solutions as per international standards in water treatment, wastewater treatment, effluent treatment, effluent recycle and zero liquid discharge solutions to global customers, consultants and OEMs.

Over 400 large, and 20,000 standard plants have been designed, engineered, built and commissioned in South East Asia, Middle East, Africa and SAARC including India.
Recycling sewage and conserving water in India

Thermax commissioned a 22.5 million litre per day sewage treatment and recycle plant for a special Economic Zone at Mangalore in India. Here, Moving Bed Bio Reactor (MBBR) technology along with ultra filtration membrane is used to produce high quality treated water suitable for reuse in industrial application. Thermax has commissioned such installations for several industrial clients.

With the domain expertise gained over the last four decades, Thermax’s Water business provides customised solutions to customers to recycle treated wastewater to achieve zero liquid discharge.

Customer benefits

- Space saving with low lifetime cost
- Adherence to stringent pollution norms
- Simple and low cost of operation
- Save capital cost by enhancing of augmenting existing water and waste water

Solutions

Water Treatment Solutions

- Water softeners and de-mineralisers for removal of dissolved ions
- Tube settler/ klari-tube settler technology to pre-treat water
- High rate solid contact clarifier to reduce silica
- Sea water desalination and reverse osmosis plants for brackish water
- High pressure condensate polishing units using ion exchange techniques

Wastewater Treatment Solutions

- Industrial effluent treatment, recycle & Zero Liquid Discharge for industry
- Membrane separation systems for recycling
- Klariturbotube settler (high rate clarifier) to reduce silica and to recycle
- Sequential batch reactors (SBR) for sewage/ effluent treatment
- Up flow anaerobic sludge blanket (UASB) reactor, anaerobic filters, anaerobic digester
- Fluidised aerobic bio reactor (FAB) for wastewater treatment
- Electro dialysis reversal system (EDR)
- Colour removal system for textile industry effluents
- Treatment of high COD and coke oven effluent, and reduction of heavy metals, cyanide, fluoride

Standard Plants/ Products

- Containerised water and wastewater treatment and recycle system
- Compact modular and standard industrial Reverse Osmosis systems
- Biofilter: Low-flow sewage treatment plant (STP)
- Terminator: Colour removal system
- BioCask: Low height waste water treatment
- Bioenergen: Biodegradable waste to energy plant
- Rural water treatment plants
- USP grade water treatment
- Incinerator to dispose solid waste
Solar Energy

Solar Photovoltaic Systems

Leveraging its 50 years of leadership in the energy and environment segments, Thermax has emerged as a forerunner in the engineering, designing, procurement and installation of solar power plants. The business provides end-to-end solutions, from concept to commissioning and Operation and Maintenance (O&M) support, thereafter. With installations spread across industries and geographies, Thermax helps in generating green energy and minimising electricity cost.

Thermax has vast knowledge and unparalleled expertise in EPC and O&M to execute high-quality projects as per stringent timelines. Our experts with experience in power generation, grid management, distribution, and asset management, provide optimal solutions tailored to specific requirements.
Customer benefits

- Reliable, eco-friendly technology to reduce carbon footprints and establish green credentials. Easy integration with existing systems
- High returns with attractive payback in 3-5 years
- Operating cost savings with ensured free electricity for up to 25 years

Largest single roof solar PV project in India

Thermax is proud to have installed a 5.76 MWp solar plant, on an EPC basis, for a downstream petrochemical plant at Pata, Uttar Pradesh, India. The plant is mounted on two 35,000 m² industrial sheds, making it the largest solar PV plant on a single roof in India.

For this project, Thermax has deployed 18,300 solar modules of 315 Watt each on a specially designed 12 micron anodised aluminium channel with easy, plug and fit arrangement of module clamping. Running at a performance ratio of 84%, the plant generates 7.92 million kWh/year of green electricity and reduces CO₂ emission by 6,500 tonnes.

A win-win solution for all

Solar PV plant helps generate captive power and reduces the impact on the environment by cutting down carbon footprint and saving electricity cost. Thermax is one of the leading EPC players offering Solar PV plants that cater to various segments such as industrial rooftops, corporate offices buildings, institutes, warehouses and government offices. The Solar business also provides solutions based on CAPEX, OPEX and leasing model as per the requirement.

Our Offerings

Solar Rooftop
- Industrial rooftop solar PV installations
- Innovative solutions for complex roof types, including cantilever beams, curved roofs, elevated structures, carports, etc.

Solar Ground Mounted
- Most efficient angles to maximise power generation
- Better cooling of panels through efficient air circulation
- Easy maintenance

Carport
- Serves a dual purpose of providing shade to cars while harnessing the power of the Sun
- Ideal for large industrial campuses with covered ground level parking

O&M
- OHSAS 45001:2018 certified sites
- More than 15 MW of the solar PV plants under long term O&M contract
- IT enabled performance monitoring

Thermax Solar Edge
- 150 happy customers, with 64 MW+ total solar plants installed
- Industry leading performance ratio for solar power plant
- Customised off-grid and on-grid solar PV solutions
- Dedicated solar O&M team and nationwide service support
Specialised Services

Reliable Support for Maximum Value

Thermax has dedicated service units attached to its core energy and environment businesses to take care of spares, parts, preventive and breakdown maintenance services. Thermax also supports its clients with specialised services.

The array of specialised services from Thermax offers support on critical areas—audits of energy and water followed by suitable modifications to optimise the use of resources; energy rentals of equipment and O&M of power and water installations that help clients focus on their core businesses; system retrofits and upgrades that don’t need capital investments; steam engineering for improvement of plant efficiency.

Thermax service teams are at work improving efficiencies and extending longevity of critical equipment at industries from South East Asia and Middle East to Eastern Europe.
Operation and maintenance support for an Indian cement major

Madras Cements Limited (MCL), at its captive power plant in Ariyalur in Tamil Nadu, India, enjoys higher efficiency with the help of Thermax’s Operation and Maintenance team. Thermax provides comprehensive O&M solutions to the 60 MW project, including consumables and chemical support, helping it with better plant availability, output and extended plant life.

For MCL, Thermax has built and commissioned a cumulative of 170 MW of captive power at three more locations in India. Thermax undertakes O&M of multi-utility process plants like boilers, chillers, water, and wastewater treatment at all locations. Its customised services include annual maintenance contract, water audit and survey, staff training, plant performance study and energy and water conservation.

Service

Specialised Products and Solutions
- Energy and water audits
- O&M of power plants, water and wastewater treatment plants
- Turnkey project execution including balance of plant
- Retrofit and revamp- boilers, heaters, water treatment plants, air pollution control equipment
- Upgrade solutions-capacity, design, efficiency improvement, fuel conversions, firing system, pressure parts
- System improvement through automation, technology upgrades and combustion engineering solutions
- Waste heat recovery and emission control
- Condition assessment and remaining life analysis and engineering studies
- HAZOP study for equipment operation
- Steam Engineering - complete solutions in steam generation, distribution, utilisation and condensate recovery through integrated service. Includes all types of steam line accessories, etc.
- Replacement in Kind (RIK)

Operation and Maintenance
- Power plants
- Multi-utilities including boilers, chillers, water and wastewater treatment plants
- Annual maintenance contract and training of staff

Energy Audit Services
In response to industry needs for cutting down wastages in energy utilisation, Thermax –
- Offers energy audit services in the areas of steam, electrical and air systems
- Delivers energy savings solutions including partnering in the implementation program.
- Supports clients with piping design and utility consultancy for efficient and cost effective design of the plant utilities and distribution

High quality spares to enhance equipment uptime
Thermax Onsite Energy Solutions Limited (TOESL), a wholly owned subsidiary, offers outsourced plant utilities through the Build-Own-Operate (BOO) business model.

TOESL invests, installs and operates the utility plant in customer premises and undertakes its comprehensive operation & maintenance along with supply chain management of all consumables including biomass fuels. The customers are relieved from the burden of owning and running these utilities and hence, are able to focus more on their core manufacturing processes.

Established in 2009, as a reliable partner with proven expertise in energy and environment solutions, TOESL has established long term outsourced utility delivery service contracts with leading corporate and multinational companies across various industrial segments such as food, drugs and pharmaceuticals, chemicals (paints, specialty chemicals), textile, tobacco products, metal, etc.
Steam supply under long term partnership with Thermax

Textiles major Century Enka (part of Birla group) was operating 5 boilers for generating process steam, out of which 4 were oil-fired.

TOESL installed a biomass briquette-fired boiler of 16 tons/hour @ 17.5 kg/cm² (g) to be operated and managed through a long-term comprehensive OPEX contract under Build-Own-Operate (BOO) business model, replacing the previous boilers and ensuring energy (steam) delivered at an optimum price.

Electrostatic Precipitator was included in the scheme to meet the stringent environmental standards as the plant is within city limits.

Customer benefits
- Optimised steam cost owing to efficient operations
- Reduced emissions adhering to environmental standards
- Biomass based fuel - reduced carbon footprint

We Invest. We Operate. We Manage.

Highlights
- Green utilities that deliver renewable, recycling and recovery solutions
- Building state-of-the-art utility installations with best suitable technology
- No capital expenditure towards utility equipment by customer
- Standard Operating Practices (SOPs) for safety, operation & maintenance, etc.
- Best safety practices certified by ISO standards at each site
- Biomass fuel supply chain management through long term contracts with farmers and vendors to ensure uninterrupted fuel supply
- Reduction in carbon footprint and optimised energy costs by leveraging green fuel, waste energy, etc.
- Single point responsibility of all plant utilities

Utility Solutions
- Biomass based steam
- Biomass based heat (thermal oil, air, etc.)
- Chilled water and hot water
- Water treatment and recycling
- Biomass based co-generation
- Solar power
- Aux. utilities like compressed air

Unique Value Proposition
- Green solution
- Utility CAPEX by Thermax
- Guaranteed uptime and efficiency
- Lifecycle responsibility
- OPEX risk outsourcing
- Thermax technical expertise
- Cost effective consumption-based billing
Thermax products are backed by 14 state-of-the-art manufacturing facilities, 10 of which are in India and the rest in Germany, Denmark, Poland and Indonesia.

The facilities in India are at Pune, Bhosari, Shirwal, Paudh, Solapur (Maharashtra); Savli, Jhagadia, Mundra and Dahej (Gujarat) and Sri City (Andhra Pradesh).

Our manufacturing plants are certified to adhere to rigorous standards:
- ISO 9001:2000 for quality management for all business operations
- ISO 14001:2015 for environmental management
- ISO 45001:2018 for occupational health and safety (OH&S) management system
- Thermax manufactures to international standards - ASME, BS, DIN, GOST, API and CE, besides the IBR code in India and AQSIQ in China.

The facilities are inspected by Lloyds, Bureau Veritas, SGS and TUV.

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**Quality Policy**

Our Quality Policy start and ends with the customer as a focal point: understanding the customer’s requirements, designing optimal solutions to meet those requirements, building systems and processes in place to ensure quality at every stage, and achieving our commitments on delivery and service before and after sales.

It is our endeavour to create a culture of total quality where continuous improvement of our people, our processes and our products becomes a way of life.

Meher Pudumjee
Chairperson, Thermax Limited
Thermax has, over the years, introduced several products that have redefined industrial process efficiency. Its market driven R&D effort in the product development process led to the success of Thermopac, a high temperature liquid phase heater that replaces electricity with oil or coal as the heating medium; triple effect absorption chillers that are 20% more efficient than earlier generation systems; fluid bed scrubbing for gaseous as well as particulate emission; compact biomass fired boilers and heating systems with high efficiency combustion systems, new fuels and with reduced levels of pollutants like sulphur dioxide.

Thermax’s focus on application oriented R&D led to the creation of Research, Technology, Innovation Centre (RTIC). The Centre supports business research teams and houses its own centres of excellence dedicated to material science, biotechnology, solar, advanced computation and combustion & heat transfer.

RTIC collaborates with leading scientific and academic institutions to bridge the gap between industry requirements and academic curriculum.

Thermax has institutionalised the N. D. Joshi Innovation awards through which it recognises and celebrates technological innovations of its employees that have resulted in significant business gains for the company.
Technology Partnerships

Tie-ups with technology champions

To make its offerings relevant for client businesses, Thermax upgrades its technology portfolio in the energy and environment space through tie-ups with global technology majors. Some of the recent partnerships:

- **Babcock & Wilcox Power Generation Group, INC.**
  (Utility Boiler Technologies)

- **Marsulex Environment Technologies, USA**
  (Wet & Semi Dry Flue Gas Desulphurisation Technologies)

- **Lambion Energy Solutions, Germany**
  (Grate Technologies)

- **Balcke Durr, Germany**
  (Dry Electrostatic Precipitators, Regenerative Air Gas Heaters and Pulse Jet Bagfilters)
A Celebration of Diversity
Nurturing a human organisation

Thermax relies on its committed teams to make things happen. To innovate. To change things. To change themselves. To grow.

It has nurtured a human organisation that values diversity across geography, embracing a variety of profiles in education and skills.

It’s vibrant work place is a reflection of the investment the company makes in learning and development opportunities for its employees all over the world. From hardcore technical subjects to softer life skills, the training calendar of Thermax is designed to upgrade knowledge and skills. Teams share their expertise with vendors and customers to offer insights into new technologies.

Built on humane values, Thermax encourages its people to speak up, to give voice to what they think and feel. Open Forum, a unique annual event brings together its employees for a focused and informal conversation about the policies and practices of the company. So are Technology Day and the N. D. Joshi Innovation awards that foster and showcase the exciting new work done by its people.

Employees make time for the community. They volunteer for CSR work in education in the Thermax Foundation-run schools and mentor students after work hours. They also spend time at old age homes and enthusiastically participate in marathons and other fund raising programmes for its NGO partners.

Thermax has won multiple awards for innovation and strategy, product design, IPR, safety and environment management, operational excellence and its human resource practices.
Partnering in Growth

Oil & Gas
- ELF Petroleum/ Petrofac, Iran
- JGC, Turkmenistan
- ONGC, India
- Oil India, India
- MRPL, India
- Total Group
- IOCL, India
- Reliance Industries Ltd.
- Kuwait Oil Company
- PDO, Oman
- Cairn Energy
- Abu Dhabi Gas Industries Limited (GASCO)
- Abu Dhabi Gas Liquefaction Company (ADGAS)
- Takree, UAE
- Qatar Petroleum
- HPCL
- BPCL
- CPCL

Petrochemicals
- Arabian Petrochemicals, Saudi Arabia
- Reliance Industries Ltd.
- IPCL, India
- Hitachi Zosen, Vietnam
- Castrol, Dubai
- Caltex, Dubai
- SABIC, Saudi Arabia
- KNPC, Kuwait

Chemicals
- Gujarat Heavy Chemicals Ltd., India
- Tata Fertilizers, India
- SPIC, India
- Colgate Palmolive, India
- Dupont, UK
- Unilever Group
- Bharat Shell, India
- Kansai Nerolac
- Al Baha Company, Jordan
- Indian Rayon, India
- Chemplast, India

Pharmaceuticals
- Ranbaxy, India
- Pfizer, India
- Glaxo Smithkline, India
- Wockhardt, India
- Square Pharma, Bangladesh
- Global Capsules, Bangladesh
- German Remedies, India
- Cheminor, India
- Cipla, India
- Dr. Reddy’s Laboratories, India
- Lupin Ltd., India

Steel
- SAIL, India
- Vikram Ispat, India
- Bhushan Steels & Strips Ltd., India
- Tata Steel Limited, India
- Welspun, India
- Essar Steel, India
- Surabhiya Steel, Indonesia
- JSW group
- Jindal Steel and Power Limited (JSPL)
- Vizag Steel Plant
- Nava Bharat Ferro Alloys Ltd.
- Suryadev Alloys & Power Pvt. Ltd.
- Super Smelter Ltd.
- Topworth group

Sugar
- Vina Sugar, Vietnam
- PT Bermeese Madhusejati, Indonesia
- Osval Sugar Mills, India
- Sakti Sugars, India
- Mitr Phol Bio Power Co. Ltd.
- Balrampur Chini Mills Ltd
- Bannari Amman Sugars Ltd.
- Universal Robina Corp Sugar, Philippines
- Indian Cane Power Ltd.
- Sarvaraya Sugars Ltd.

Textiles
- P.T. South Pacific Viscose, Indonesia
- P.T. Texmaco, Indonesia
- Printex Enpee, Nigeria
- Apex Spinning, Bangladesh
- Reliance Industries, India
- Vinphu Textile, Vietnam
- Raymonds, India
- Beximco Textile, Bangladesh
- Arvind Mills, India
- Welspun, India
- Brandix Tectile, Sri Lanka

Tyres
- MRF, India
- Load Star, Sri Lanka
- Ceat, India
- Apollo, India
- Goodyear, India
- Bridgestone
Thermax adopts a partnering relationship with clients to address their energy and environmental challenges and enhance their performance and profits. It has the expertise to support clients at any phase of their business cycles—planning and setting up manufacturing facilities, upgrading technologies, revamping existing facilities, trouble shooting and problem solving, training technical staff on new technologies.

With integrated energy-environment expertise and a proven track record in global markets, Thermax is the preferred partner of enterprises across industrial sectors:

**Space Heating**
- Indian Army, India
- Dakshingangotri (Indian Expedition), Antarctica
- Gaz Prom, Russia
- Heating Networks, Archangelsk & Semenov, Russia
- City Administration, Krasnayaminsk, Russia
- Thisted, Denmark
- Karstad, Sweden

**Tank Farm Heating**
- VOPAK, UAE
- Sharjah Oil, UAE
- Warm Seas/Oil Serve, UAE
- VOPAK-ENOC, UAE
- IOCL, India
- BPCL, India
- HPCL, India
- Nestle Oil, Singapore

**Power**
- KPCL, India
- Reliance Infrastructure, India
- BHEL, India
- K C Energy, South Africa
- Neyveli Lignite, India
- NTPC, India
- Essar Power Ltd., India
- Tata Power Co. Ltd., India
- Bhushan Power & Steel, India

**Food**
- Cargill, Philippines
- McDonald’s, India
- Coke, India
- Pepsi, India
- Nestle, India
- Kuiburi Fruit Canning, Thailand
- Dole, Philippines
- Kenya Tea Development Authority, Kenya
- Southdown Holdings, Zimbabwe
- JFT Rice Mills, Vietnam
- Cadbury’s, India
- Delmonte, Philippines
- Goodrick Tea, India

**Paper**
- EDFU Papers, Egypt
- Phoenix Pulp & Paper, Thailand
- Union Paper, Dubai
- South India Paper Mills, India
- Indo-Afrique Paper, India
- Ballapur Industries, India
- TNPL, India
- Basundhara Paper, Bangladesh
- ITC, India
- West Coast Paper Mills Ltd.

**Cement**
- J. K. Cements, India
- Ramco
- Madras Cement, India
- Ultratech Cements Ltd., India
- ABG Cement Ltd., India
- NCC, Yemen
- Grasim Cement, India
- Holcim
- Lafarge (Arsmeta)
- Saurashtra Cement

**Edible Oil**
- Golden Oil, Nigeria
- Kewalram Oils, Malaysia
- Patun Vegetable Oil, Thailand
- Oswal Agro, India
- Sulzer India, Saudi Arabia
- Desmet, India
- Agrotech, India
- Bidco, Kenya
- Adani, India
- Cargill, India

**EPC Majors**
- JGC, Japan
- Technip
- Bechtel, UK
- Samsung, Korea
- Mitsubishi, Japan
- MODEC
- BW Offshore
- Hyundai Engineering Co. Ltd.
- Essar Projects (India) Limited.
- Engineers India Ltd.

**Consultants**
- Jacobs
- Bechtel, USA
- UHDE, India
- Chemtex Engineering, India
- Aker Kvaerner
- Mecon, India
- TCL, India
- EIL, India
- DCL
- Fichtner
- Toyo Engineering
Global Network

88 Countries

14 Facilities

Countries

Facilities

Canada
U.S.A.
Brazil
Canada
U.S.A.
Brazil

U.K.
Denmark
Netherlands
Germany
Poland

Italy

Nigeria
Senegal
Zambia
Tanzania
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